

# SMARTbrief

**T-Mobile** has signed deals for five new stores in the greater Wichita area and one in Salina. They will take the remaining 2,200 square feet of the former **Barrier's** space at the northeast corner of **Douglas and Oliver** next to the Hill Bar & Grill. **Patrick Ahern** of **NAI Martens** is representing franchisee **Shehbaz Chaudhry** and has completed leases with other brokers on locations at 1600 S. George Washington Blvd., on the west side at 737 N. Maize, at 2233 N. Ridge Road and in Derby at the Derby Marketplace.

**Stein Mart** is scheduled to open this September at the fast-growing **Greenwich Place** at **K-96 and Greenwich**. The Florida based chain, which left Wichita in 2002, is returning with a 32,000 square foot store offering discounted designer and name-brand clothing, accessories and home decor. The company will watch how the Greenwich Place store does and then consider whether a west-side store would make sense.

Even though **Towne East** management has not confirmed that **H&M** is opening in the east side mall, the Swedish retailer has applied for and received approval for an almost \$1 million building permit. To be located on the second floor of the mall just outside Dillard's, the store is displacing **Spencer's**, which is moving to another part of the mall. In other Towne East news, **Abercrombie & Fitch** is closing. **Hollister**, also owned by A&F's parent and is located next to the store, will remain open and may see remodeling later this year.

The lease still isn't quite finalized, but **American Freight** confirms it's the company that's taking the former **Wal-Mart Neighborhood Market** space at **13th and Oliver**. The 38,000 sq. ft. store could be open by this May. The company which has almost 140 warehouse style stores nationwide is known for its low prices on name brand and house brand furniture and mattresses. They also offer same day delivery service and a free layaway program. This is their first Kansas store and they will be hiring about 10 employees.



## NAIMartens

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The **Kaufman Building** at **212 S. Market**, just south of the southeast corner of William and Market, has been sold. **Timsah Group** sold the 4-story, 37,000 square foot building to Fidelity Bank CEO **Clark Bastian** and his wife, Sharon. The architect of the building was the Chicago firm of **Eberson and Weaver** who were also the architects of the Orpheum Theatre. The building, which is on the state historic register, was named for **Hilbert Kaufman**, who was in the grain business, and opened in 1925. Current tenants are the Kansas Department of Corrections and a financial planning group.



**Marriott International** has opened **Aloft Wichita Northeast**, the second property for the brand in Kansas. The hotel, located just north of **K-96 on Oliver**, was developed by **Great Plains Ventures**, a manufacturing and development company based nearby, and is managed by **Aimbridge Hospitality**. It has 127 rooms, meeting space, an outdoor splash pool, a fitness center, a grab and go food and beverage area and a bar featuring local music. It is one several new hotels coming to the market including the **La Quinta Del Sol** in Greenwich Place, the **Hilton Garden Inn** downtown along with new properties planned in Cadillac Lake and the Plazzio among others.



**Zoes Kitchen**, a Birmingham, Alabama based Mediterranean chain is coming to **Waterfront Plaza** at the northwest corner of **13th and Webb Road**. The freestanding building will be 3,000 square feet with a patio that will have a view of the lake across Webb Road at the Waterfront. The restaurant, which in Greek means "life", uses whole grains and fresh produce and does not use fryers or microwaves and offers vegetarian, vegan and gluten-free options with dishes such as pita sandwiches and kabobs.



**Associated General Contractors of Kansas**, which is the chamber of commerce for the construction industry, is leaving Topeka, where it was headquartered since 1925, for a new office in Wichita. AGC has sold its Topeka building and is planning a June move into 5,000 square feet in **Old Town** in the same building where **Sullivan Higdon & Sink** is located at **765 E. Second St.** AGC has five staff members and represents 325 Kansas commercial, industrial and utility construction firms and their 9,000 employees.

**E. Carter Girrens**, Certified General Real Property Appraiser at **Martens Appraisal**, has been awarded the **Appraisal Institute's prestigious MAI membership designation**, which is held by appraisers who are experienced in the valuation and evaluation of commercial, industrial, residential and other types of properties, and who advise clients on real estate investment decisions. By receiving the MAI designation, Girrens has joined an elite group of appraisers who have met rigorous professional requirements relating to education, testing, experience and demonstration of knowledge, understanding and ability. MAIs are recognized experts in appraising properties of all kinds and form a business network encompassing markets nationwide and around the world. Girrens joins **Lee Whyte**, **Mike DeHass** and **LeAnn Adams** as one of four MAI designated appraisers with Martens Appraisal, making them the market leader in MAI certified appraisers.

**Constant Contact** has recently recognized **NAI Martens** with its **All Star Award** for its campaign creations, engaging with stakeholders and getting real business results. This award singles out those companies who have exemplary success in email marketing including open rate, low bounce back and high click through rates to help ensure messages, on behalf of clients, are reaching audiences. The company regularly promotes property listings, market information and events through Constant Contact.

**NAI Martens** has added another property to its management portfolio. The firm has been appointed as property manager and leasing agent for the **Primary Care Associates** medical building at **7111 E. 21st Street**. The 40,000 square foot building is owned by a REIT that is administered by American Healthcare Advisors, LLC, and currently 90% occupied. **Wanda Whitworth** will be the property manager and leasing agent for the building. She can be reached at 316-262-0000.

